

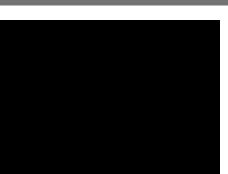




## RAPID – Readily Accessible Parts Information Directory RAPID Manager: David Palmer











# **Plant Inventory Challenges**

#### Inventory Growth

- Data Quality: reorder of existing inventory, inability to identify duplicate stock
- Contingency / Outage surplus: OEM won't take it back, Work Package requirements change, etc.
- Demand planning: BOMs, Min/Max, aging plant
- Q-Level, Repair management, Condition monitoring
- Cash locked up in surplus and low turn stock: millions of dollars

## Sourcing

- Do you know all of the available Sources?
- Obsolescence / Equivalency Evaluations
- Increased lead times
- Counterfeit / Fraudulent Items



# **Plant Inventory Challenges (2)**

## Divesting

- Decommissioning plants (increasing)
- Surplus and Stranded
- Selling more surplus (vs. scrapping)

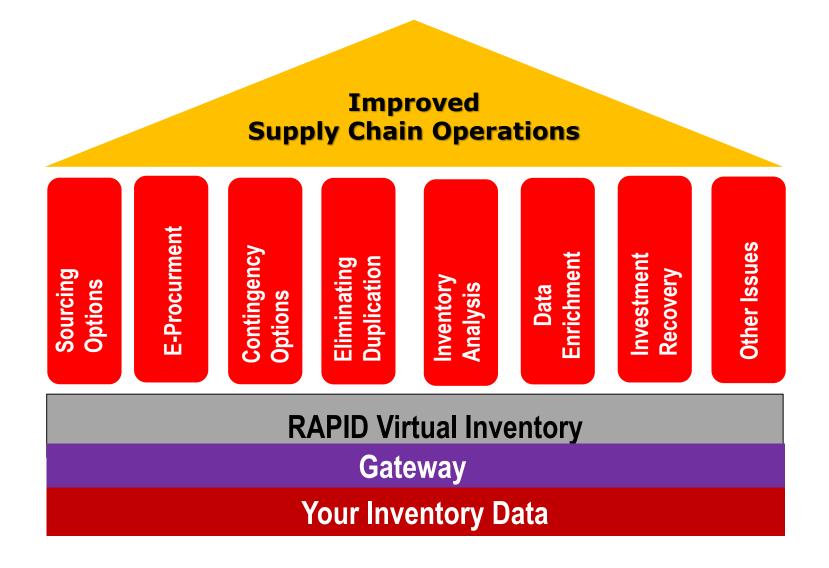


## **Specific Challenges**

- Access to larger inventory database
- Contingent Parts
- Alternative (Solutions) to Obsolete items
- Selling more Surplus (Investment Recovery)



## "Building a Better Supply Chain"





## **RAPID** – What is it?

- RAPID is a virtual inventory database used by the power industry to locate, buy and sell Generation, Transmission and Distribution parts
- RAPID is a virtual community used by over 6,700 supply chain professionals

RAPID					
Parts   Obsolescence		2575C	Advanced		
Filters	Part Search Results	[Admin-Only Download Results]		Page 1 of 5 < Previous	Next> [+]
Search Type	For Sale (3) Datapo	ool (38) All (41)			
Quantity	Part #/Mfr	Description	Qty	Owner	Hidden
Quality	TYPE 2575C	VALVE, SAFETY RELIEF, SIZE 4", SET	1	Louisville G&E	N
Part Number	Teledyne-Farris	220 MC-STEAM SEAL HEADER SYS			
Manufacturer	4" X 6" 2575C	VALVE, RELIEF, SAFETY, 4 IN X 6		Ppl Montana	Ν
Part Name	Teledyne Farris	IN			
	305205 Vendor Stocking	DISC, VALVE, DIAPHRAGM, 5-1/4" DIA, 000122583, ADDITIONAL IN		Entergy Arkansas White Bluff	Ν
Disc 6	5204	DISC, FARRIS ITEM 10 #5204	-	Lower Colorado	N



### **RAPID** – How does it work?

 RAPID automates the upload and daily update of inventory data directly from your materials management system.











## **RAPID** Gateway – The key to unified automation

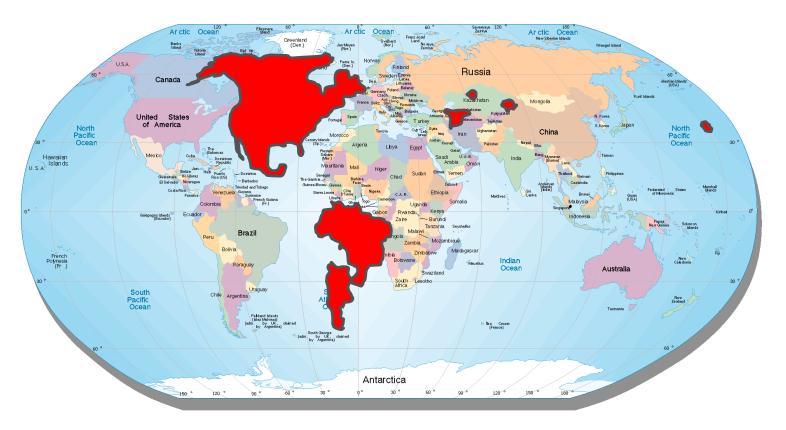
- Automates the upload and daily update of client's inventory data directly from their materials management system
- Easily configured by your I.T. Team





#### **RAPID** – Who uses it?

- Over 550 domestic non-nuclear units (>220 GW)
- Every nuclear plant in North America, plus Nuclear stations in Argentina, Belgium, Brazil, South Korea, Slovenia and Spain (approx. 135 units)
- 40+ Suppliers



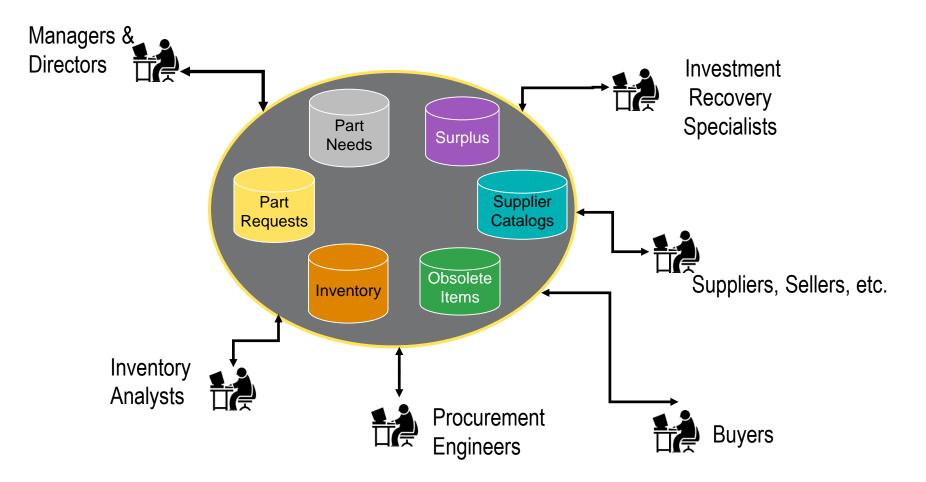


### **RAPID** – What's in the database?

- Over 8.5 million line items
- Over 300,000 parts specific to Transmission/Distribution
- Over 40,000 parts specific to CT / CCGT / HRSG
- Growing number of parts to support Renewable Generation (Hydro, Wind, Solar, etc.)
- Many complete Supplier Catalogs
- Hundreds of thousands of parts marked "FOR SALE"

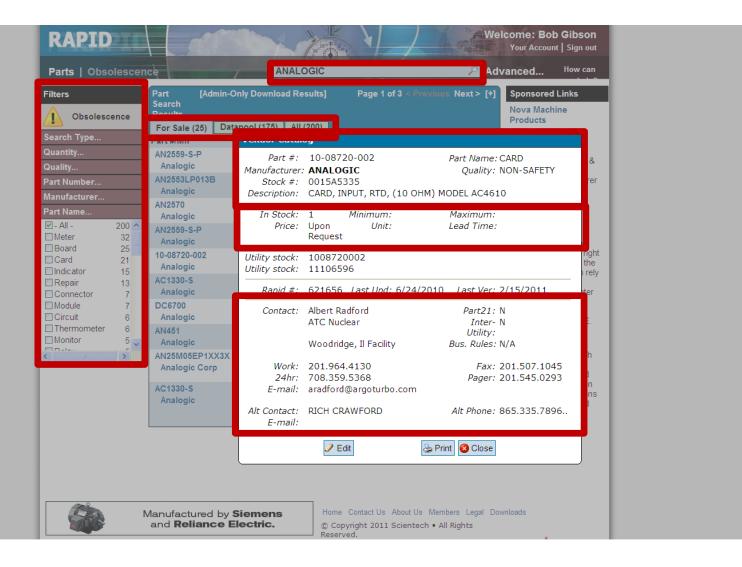


## **RAPID** – for everyone who touches your parts





#### **RAPID – Part Descriptions and Contacts**



•

😜 Internet

## **OIRD – Obsolete Items Replacement Database**

- Included with your RAPID membership
- Search of "LCT-14" found seven records with solutions
- Selecting the record from Palo Verde ...



13 | February 6, 2017 | © Curtiss-Wright

## **OIRD** – Links obsolete *parts* with solutions

#### Details available to all RAPID members willing to <u>Share Solutions</u>

🖉 http://www.rapidpartsmar	. com/Uploads/oird	CSM/PLVDE_040	97.pdf - Wind	lows Internet Explore	• provided by S 📘 🗖 🔀			
Http://www.rapidp	artsmart.com/Uploads/	oird/CSM/PLVDE_04	097.pdf	<b>~ +7 X</b> G	oogle			
File Edit Go To Favorites Help								
🔶 🚓 🏿 🍘 http://www.rapidpart	smart.com/Uploads/			🖄 • 🔊 - 🕯	🖡 🔹 🔂 Page 🕶 🌍 Tools 👻 🎽			
🖶 🛅   🚑 - 🛛 🧼 🌗 🔳	/ 39 📄 💿 46.3	ا 🛃 🕞	Find	-				
Please fill out the following form Please print your completed form	). You cannot save data t n if you would like a copy	yped into this form. for your records.			📒 Highlight Fields			
	Draw Cheryl L	F PAGES – <u>39</u>	PAGE_1	DOCUMENT NUMBER MEE- 04097				
	PALO VERDE NUCLEAR GENERATING STATION	DOCUMENT T						
	Title / Description: THIS MEE EVALUATES AND APPROVES THE EQUIVALENT SUBSTITUTION OF 1 X 1 PRESSURE RELIEF VALUE CROSBY MODEL 9511121A TO REFLACE LOVERGAN MODEL LCT-14							
64								
?								
Ŭ	4							
	Issued for use.	Harmano, Manuel 2 (205750) Downed C (205750) Downed C	NA NA NA	N/A Manoy Teamin, Early 2005/1 (2010) 2010/01 (2010) magain minute				
	Document Elec Availab			The course the second				
<i>D</i> ,	X /Yes/	No Preparer KE Seco	oni Perty Mech. Civil Ele	PE SUPV.				
	NO. DESCRIPTION			ato Dote Dote Date				
<b>1</b>	PV-60076 Her. 8			8/TC-8890	×			
Done				Unknown Zo	ne			

#### **OIRD** – *Automate* your obsolescence activities

Find Solutions to obsolete parts quickly -

decreases time spent searching for replacement parts

Watch List – You may 'flag' obsolete parts of interest

**EMAIL Alert** – Newly-identified obsolete parts

**EMAIL Alert** – New solutions

So far, **OIRD** has identified:

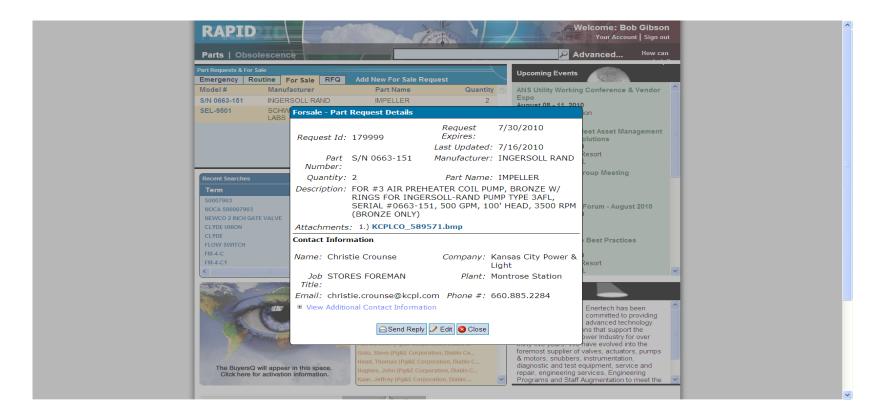
>161,311 Obsolete parts, and

>69,032 "Solutions" to obsolete parts



#### **RAPID – Increase your Investment Recovery sales**

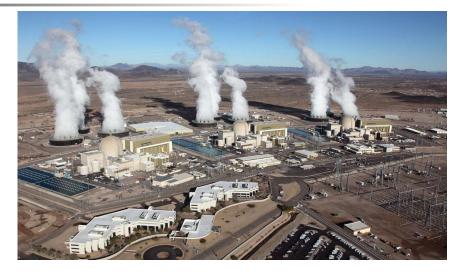
- Your "For Sale" parts are shown to searchers first
- Use Data Mining to find qualified\_buyers for your inventory





## **RAPID – Investment Recovery RESULTS**

"We had \$1,360,000 in surplus sales in the first five years. Our return on investment was 140% before we factored in the tax savings associated with inventory reduction.



Arizona Public Service

#### "To date, we have sold over \$5 million of our surplus inventory."



# **RAPID – Seer Operating Experience**

- Seer is an add on to RAPID that allows procurement to see other members utility and material matches within your ERP system
  - 2013 Exelon transferred \$3M of inventory items that have non-shared catalog ID's between its sites.
  - 2014 Exelon transferred \$4.6M of inventory
  - 2015 Exelon transferred \$3.7M of inventory
  - 2016 Exelon transferred \$2.4M already for this year
- Exelon directly attributes this \$13.7M decrease in inventory due to the increased visibility of non-shared common parts provided by Seer

18 | February 6, 2017 | © Curtiss-Wright



## **RAPID – Contingent Parts Manager**

- Contingent Parts Manager an add on to RAPID that allows you to reserve an item in another members inventory without purchasing it
  - CPM provides a cost effective solution to contingent parts without adding them to your inventory



# **RAPID – Industry Experience**

- Curtiss-Wright can provide additional services beyond a standard RAPID membership
  - Curtiss-Wright has the knowledge and experience to provide expert analysis of inventory
  - Primary point of contact for sale transactions to reduce burden on plant staff



## **RAPID** – Behind the scenes

- 24 / 7 availability of RAPID
  - >6,700 Active Users
  - Logins past 12 months: >60,000
  - Approximately 200 400+ Part Searches daily



## **RAPID – Member Support**

- Customer-focused training options:
  - Database training webinars
  - Topic-specific training
  - Online tutorials / FAQs
- Benchmarking Surveys and Reports
- Weekly Informer (Newsletter)

# **RAPID – Benefits Summary**

#### **Production**

- Reduce Outage and de-rates
- Avoid work delays

#### Procurement

- More sourcing options
- Locate parts faster/closer
- Solutions for obsolete items

## **Inventory Control**

- Reduce / optimize inventory
- Integrate fleet inventories
- Backup corporate inventory

#### **Investment Recovery**

- Earmark your surplus
- More sales 'visibility'
- 'Data Mine' to find active buyers for your surplus.

#### www.rapidpartsmart.com



David PalmerMobile269.876.0400Email dpalmer@curtisswright.com

#### www.rapidpartsmart.com



24 | February 6, 2017 | © Curtiss-Wright